



## "Development Opportunity" Project CALL FOR TRAINERS

The ***U.S. Embassy-funded "Development Opportunities"*** project announces a call for trainers to provide courses and information sessions in regions of Azerbaijan. The project is implementing by the "Uluchay" Social-Economic Innovation Center.

The following trainer positions are available (See detailed information on each of them are below):

- Trainer for a Training course to farmers;
- Trainer for a Training course to small and medium-sized entrepreneurs;
- Speaker for Gender Equality sessions; and
- Speaker for Community Volunteering sessions.

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<b>Title:</b>	<b>Trainer for a Training course to farmers</b>
<b>Period of the assignment:</b>	<b>January 2022 – September 2022</b>
<b>Place of assignment:</b>	<b>Sheki, Ganja, Lankaran, Khachmaz, Salyan and Kurdamir</b>
<b>Duration of assignment:</b>	<b>18 days, up to 3 days each course</b>

### **Description:**

The project will provide a three-day intensive training session to local farmers from six districts of Azerbaijan on new technologies and agriculture innovations. The training course will include several topics, including the integration of new technologies to the daily work of farmers, available technologies and technics in Azerbaijan, best practices from other countries on the integration of technologies to farming, inventory management, marketing, and others.

Uluchay will organize training courses at American Centers in mentioned districts, and Uluchay will develop the schedule for the training sessions based on joint discussions with selected trainers and American Centers in regions.

### **Scope and role of Trainer:**

Uluchay will use the services of one or more trainers to deliver training courses in target districts. The selected trainer/s should provide a 3-day training course to 25 farmers in each district.

The selected trainer/s will be responsible for developing training presentations and materials/handouts for participants using their own experience and vision. Trainer/s chosen will also be responsible for providing training reports to Uluchay based on the provided form.

The trainer/s should use interactive training courses covering all topics mentioned in the description and add other necessary issues. The aim is to provide practical skills and knowledge to farmers to use the gained skills and knowledge in their daily work and develop their businesses and increase productivity. The training course will be delivered in the Azerbaijani language.

**Trainer Profile:**

- At least three years experience of delivering training sessions and coaching to farmers;
- In-depth knowledge on innovation and new technologies in agriculture and how to integrate them at the local level;
- University degree in agriculture and relevant fields;
- Good facilitation, communication, and presentation skills.

**Fees and Invoicing:**

Selected trainers will provide online invoices through a tax system. The daily fee for the trainer is USD 150 or AZN 255. The project will cover accommodation, per-diem, and transportation costs to trainers from other regions than where the training course will be held.

**Application:**

To apply for this trainer position, please send your **CV and short cover letter** to the [vacancy@uluchay.org](mailto:vacancy@uluchay.org) email address with the title: **Trainer – farmers** by the end of **05<sup>th</sup> of January 2022**. If you are applying for the training course in a specific region, please add the region's name to the title of the email. Please consider that Uluchay will contact only shortlisted persons for further clarifications.

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<b>Title:</b>	<b>Trainer for a Training course to entrepreneurs</b>
<b>Period of the assignment:</b>	<b>January 2022 – September 2022</b>
<b>Place of assignment:</b>	<b>Sheki, Ganja, Lankaran, Khachmaz, Salyan and Kurdamir</b>
<b>Duration of assignment:</b>	<b>18 days, up to 3 days each course</b>

**Description:**

The project will organize a three-day business development training course for small and medium enterprises from rural areas of target districts. The training course will increase entrepreneurs' practical knowledge and skills in marketing, sales, business development, and business plan writing. Uluchay will organize training courses at American Centers in mentioned districts, and Uluchay will develop the schedule for the training sessions based on joint discussions with selected trainers and American Centers in regions.

**Scope and role of Trainer:**

Uluchay will use the services of one or more trainers to deliver training courses in target districts. The selected trainer/s should provide a 3-day training course to 25 small and medium entrepreneurs in each district.

The selected trainer/s will be responsible for developing training presentations and materials/handouts for participants using their own experience and vision. Trainer/s chosen will also be responsible for providing training reports to Uluchay based on the provided form.

The trainer/s should use interactive training courses covering all topics mentioned in the description and add other necessary issues. The aim is to provide practical skills and knowledge to entrepreneurs to use the gained skills and knowledge in their daily work and develop their businesses. The training course will be delivered in the Azerbaijani language.

### **Trainer Profile:**

- At least three years experience of delivering training sessions and coaching to entrepreneurs;
- In-depth knowledge of marketing, sales, and business development topics;
- University degree in marketing, business management/development, and relevant fields;
- Good facilitation, communication, and presentation skills.

### **Fees and Invoicing:**

Selected trainers will provide online invoices through a tax system. The daily fee for the trainer is USD 150 or AZN 255. The project will cover accommodation, per-diem, and transportation costs to trainers from other regions than where the training course will be held.

### **Application:**

To apply for this trainer position, please send your **CV and short cover letter** to the [vacancy@uluchay.org](mailto:vacancy@uluchay.org) email address with the title: **Trainer – business** by the end of **05<sup>th</sup> of January 2022**. If you are applying for the training course in a specific region, please add the region's name to the title of the email. Please consider that Uluchay will contact only shortlisted persons for further clarifications.

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<b>Title:</b>	<b>Speaker on Gender Equality</b>
<b>Period of the assignment:</b>	<b>January 2022 – September 2022</b>
<b>Place of assignment:</b>	<b>Sheki, Ganja, Lankaran, Khachmaz, Salyan and Kurdamir</b>
<b>Duration of assignment:</b>	<b>6 days, up to 1 day each course</b>

### **Description:**

The project will deliver a one-day (3 hours) information session to young people and families on gender equality and stereotypes from target regions. Through this session, Uluchay will address the most critical topics, including what gender equality means, women's rights, stereotypes of the society related to gender equality, and domestic violence.

Uluchay will organize training courses at American Centers in mentioned districts, and Uluchay will develop the schedule for the training sessions based on joint discussions with selected trainers and American Centers in regions.

### **Scope and role of Trainer:**

Uluchay will use the services of one or more trainers to deliver information sessions in target districts. The selected trainer/s should provide a 1-day training course to 25 selected participants in each district.

The selected trainer/s will be responsible for developing speech/presentation or other tools for participants using their own experience and vision. Trainer/s chosen will also be responsible for providing training reports to Uluchay based on the provided form.

The trainer/s should use interactive approaches covering all topics mentioned in the description and add other necessary issues. These sessions aim to raise young people's awareness of gender equality and encourage them to respect it in their daily lives. The training course will be delivered in the Azerbaijani language.

**Trainer Profile:**

- At least three years experience of delivering similar sessions on gender equality;
- In-depth knowledge on gender equality, local context related to stereotypes and mentality;
- University degree in social sciences and relevant fields;
- Good facilitation, communication, and presentation skills.

**Fees and Invoicing:**

Selected trainers will provide online invoices through a tax system. The daily fee for the trainer is USD 90 or AZN 153. The project will cover accommodation, per-diem, and transportation costs to trainers from other regions than where the training course will be held.

**Application:**

To apply for this trainer position, please send your **CV and short cover letter** to the [vacancy@uluchay.org](mailto:vacancy@uluchay.org) email address with the title: **Speaker – gender equality** by the end of **05<sup>th</sup> of January 2022**. If you are applying for the training course in a specific region, please add the region's name to the title of the email. Please consider that Uluchay will contact only shortlisted persons for further clarifications.

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<b>Title:</b>	<b>Speaker on Community Volunteering</b>
<b>Period of the assignment:</b>	<b>January 2022 – September 2022</b>
<b>Place of assignment:</b>	<b>Sheki, Ganja, Lankaran, Khachmaz, Salyan and Kurdamir</b>
<b>Duration of assignment:</b>	<b>6 days, up to 1 day each course</b>

**Description:**

The project will organize an information session on Community Volunteering to provide examples and best practices on community volunteering, its benefits for young people and their community, and options and approaches to volunteering in their regions. Through this session, Uluchay aims to encourage young people to volunteer and bringing positive changes to their communities.

Uluchay will organize training courses at American Centers in mentioned districts, and Uluchay will develop the schedule for the training sessions based on joint discussions with selected trainers and American Centers in regions.

**Scope and role of Trainer:**

Uluchay will use the services of one or more trainers to deliver information sessions in target districts. The selected trainer/s should provide a 1-day training course to 25 selected participants in each district.

The selected trainer/s will be responsible for developing speech/presentation or other tools for participants using their own experience and vision. Trainer/s chosen will also be responsible for providing training reports to Uluchay based on the provided form.

The trainer/s should use interactive approaches covering all topics mentioned in the description and add other necessary issues. The training course will be delivered in the Azerbaijani language.

**Trainer Profile:**

- At least three years experience of delivering similar sessions on community volunteering;
- In-depth knowledge on volunteering, community development, and networking;
- Good facilitation, communication, and presentation skills.

**Fees and Invoicing:**

Selected trainers will provide online invoices through a tax system. The daily fee for the trainer is USD 90 or AZN 153. The project will cover accommodation, per-diem, and transportation costs to trainers from other regions than where the training course will be held.

**Application:**

To apply for this trainer position, please send your **CV and short cover letter** to the [vacancy@uluchay.org](mailto:vacancy@uluchay.org) email address with the title: **Speaker – community volunteering** by the end of **05<sup>th</sup> of January 2022**. If you are applying for the training course in a specific region, please add the region's name to the title of the email. Please consider that Uluchay will contact only shortlisted persons for further clarifications.

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**"Uluchay" Social-Economic Innovation Center** is a non-government organization based in Sheki, Azerbaijan, and working on social-economic development of Azerbaijani regions.

For more information about the organization, please visit the <http://uluchay.org> website.

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